

JOB DESCRIPTION FOR UNIQUE JOBS

Assistant Executive Director, Partnerships and Resource Mobilization

CCOG: 1.P.

POSITION NUMBER: TBC

ORGANIZATIONAL CONTEXT: This job is located in Rome, Italy

JOB PURPOSE: The Assistant Executive Director of Partnerships and Resource Mobilization is responsible for overseeing and driving the organization's involvement in engaging in strategic partnerships and ensuring effective funding for the World Food Programme. With strategic engagement, the incumbent will leverage a wide range of resource partners, including donors, national governments, parliamentarians, IFIs, private sector entities, academia/think-tanks, and others.

ACCOUNTABILITIES:

1. As a member of WFP's senior leadership team work closely with the Executive Director, Deputy Executive Director and COO, Assistant Executive Directors, and other senior leaders to develop and implement policies, strategies, and programmes that advance WFP's mission and goals.
2. Lead the cultivation and management of strategic partnerships with governments, UN agencies, private sector entities, foundations, and other key stakeholders in order to expand WFP's reach and impact. Strengthen existing partnerships and establish new collaborations to enhance WFP's resource mobilization efforts.
3. Engage and represent WFP in high level fora (e.g. United Nations, Governments, Executive Board, Humanitarian and Development Communities, etc.), asserting the organization's position and ensuring that WFP interests are at the forefront of discussions and considerations.
4. Serve as the primary focal point for engagement with major donors, ensuring effective relationship management and stewardship.
5. Provide strategic direction and guidance to WFP's Global Offices aligning their operations with the overall goals and objectives of the WFP.
6. Set strategies for comprehensive partnerships and resource mobilization that aligns with WFP's strategic priorities and meets the organization's funding needs.
7. Contribute to the development and use of impactful narratives that highlight WFP's value proposition and advocacy messages.
8. Position WFP as a solution provider and preferred partner in fragile, climate-affected, and nexus contexts.
9. Promote a positive and inclusive workplace culture that values diversity, equity, and inclusion and fosters an environment of respect and collaboration.
10. Stay up to date with trends and developments in the partnerships and resource mobilization landscape and identify new opportunities for WFP to expand its reach and impact.
11. Other accountabilities, as required.

JOB DESCRIPTION FOR UNIQUE JOBS

Assistant Executive Director, Partnerships and Resource Mobilization

CCOG: 1.P.

WFP LEADERSHIP FRAMEWORK: COMMON STANDARDS OF BEHAVIOUR

<p>Leads by Example with Integrity</p>	<p>Upholds WFP values, principles, and standards</p> <p>Leads by example and holds others accountable to uphold WFP values, principles and standards</p>	<p>Respects others and values diversity</p> <p>Builds a culture that values diversity, using respectful and inclusive language, and holds those who do not respect others to account</p>	<p>Stays focused and calm under pressure</p> <p>Demonstrates resilience and perseverance by staying focused and calm when under pressure, and acts as a role model for managing difficult and challenging environments</p>	<p>Demonstrates humility and a willingness to learn</p> <p>Role-models humility and a willingness to learn and share knowledge, frequently seeking and acting on feedback, and pursuing opportunities to develop</p>
<p>Drives Results and Delivers on Commitments</p>	<p>Delivers results for maximum impact</p> <p>Identifies and aligns outcomes to the strategic vision, holding self and others accountable for the delivery and quality of organisational results</p>	<p>Delegates appropriately</p> <p>Delegates appropriately to achieve strategic objectives and drives a culture of empowering others to deliver results</p>	<p>Adapts readily to change</p> <p>Leads organisational change demonstrating high tolerance for uncertainty and adapts readily in different contexts</p>	
<p>Fosters Inclusive and Collaborative</p>	<p>Is inclusive and collaborative</p> <p>Creates a culture of inclusive leadership by ensuring psychological safety where ideas and issues can be raised freely</p>	<p>Gives timely and constructive feedback</p> <p>Creates a culture of organisational and individual learning by supporting development opportunities and giving timely and constructive feedback</p>	<p>Builds and shares new perspectives</p> <p>Seeks out, trusts and listens attentively to diverse views to capture, learn, build and share new perspectives within the organisation</p>	

JOB DESCRIPTION FOR UNIQUE JOBS

Assistant Executive Director, Partnerships and Resource Mobilization

CCOG: 1.P.

Applies Strategic Thinking	Communicates and fulfils WFP's vision Creates and communicates an inspiring vision for WFP to deliver impactful solutions	Embraces curiosity and new ways of doing things Creates an environment that embraces curiosity, and drives innovation when relevant	Analyses and evaluates data Interprets data and different perspectives, takes expert advice, shares knowledge, and uses a systems approach to inform complex decision making	Considers the impact of decisions Makes complex decisions, anticipating the immediate and long-term risks and implications for WFP and stakeholders impacted
Builds and Maintains Sustainable Partnerships	Builds partnerships Initiates and builds networks of strategic partnerships by considering future scenarios, and identifying opportunities for mutual areas of interest and benefits	Collaborates to deliver common objectives Collaborates with partners to deliver common objectives by sharing information and co-creating innovative solutions with beneficiaries when appropriate		

MINIMUM QUALIFICATIONS AND EXPERIENCE:

Education: Advanced university degree in International Relations, Business Administration, Communications, Marketing, or a related field.

Experience: A minimum of 20 years of progressively responsible experience in partnerships and resource mobilization, with a focus on the humanitarian or development sectors desirable.

- Knowledge & Skills:**
- Proven track record of successfully developing and implementing partnerships and resource mobilization strategies that have resulted in increased funding and expanded reach.
 - Demonstrated experience in leading communications and advocacy activities that have contributed to the positioning of an organization as a partner of choice.
 - Excellent interpersonal skills and ability to build and maintain strong relationships with a wide range of stakeholders, including governments, UN agencies, private sector entities, NGOs, civil society organizations, and other partners.
 - Strong leadership and management skills, with experience leading and motivating teams of professionals.

JOB DESCRIPTION FOR UNIQUE JOBS

Assistant Executive Director, Partnerships and Resource Mobilization

CCOG: 1.P.

- Excellent strategic thinking, negotiation, and networking skills, with the ability to engage and influence high-level stakeholders.
- High level of emotional intelligence, with the ability to manage complex and challenging situations with empathy and tact.
- A firm commitment to the work, objectives, values, and guiding principles of WFP and the United Nations system.
- Impeccable personal and professional integrity.
- Able to provide leadership and responsibility for incorporating gender perspectives into substantive work and ensuring the equal participation of women and men in all areas of work.
- Demonstrated experience in promoting and driving innovation and continuous improvement.
- Willingness to travel to different locations worldwide, often in challenging and remote environments.

Language: Fluency (level C) in English is required, and proficiency in other UN languages (Arabic, Chinese, French, Russian, Spanish, and/or Portuguese, a WFP working language) is highly desirable.

DEADLINE FOR APPLICATIONS

All applications should include a cover letter and the curriculum vitae of the candidate in English and must be submitted through the WFP Careers website by Tuesday, 1 August 2023 at 23:59 Rome time
